

## PENDER COUNTY SUMMARY – 2008

	DIRECT IMPACT	INDIRECT IMPACT	INDUCED IMPACT	TYPE SAM MULTIPLIER	TOTAL IMPACT
OUTPUT	\$83,535,632	\$3,443,784	\$8,439,029	1.1422	\$95,418,445
LABOR INCOME	\$39,787,752	\$1,086,056	\$1,657,362	1.0690	\$42,531,170
EMPLOYMENT	1,152	35	63	1.0849	1,250
TOTAL IMPACT OF HEALTH CARE INDUSTRY — LOCAL RETAIL SALES					\$10,070,911
MEDICAID EXPENDITURES					\$48,633,811
NUMBER OF MEDICAID ELIGIBLE					9,439
FEDERAL TRANSFER PAYMENTS					\$249,300,000

- In 2008 it is estimated that Pender County's health care industries produced over \$83 million in direct output revenue and contributed an additional \$12 million (indirect and induced) in health care goods and services for a total dollar output value that can be attributed to health care industries of \$95 million. The Output multiplier (1.1422) shows that for every \$1 in revenue produced by health care industries and additional \$0.14 was generated in the county's economy.
- Health care industries paid in wages and benefits to its employees over \$39 million (direct) and contributed an additional \$3 million (indirect and induced) for a total labor income that can be attributed to health care industries of \$42 million. The Labor Income multiplier (1.0690) shows that for every \$1 paid in wages/benefits paid to health care industry employees produced an additional \$0.06 in other wages/benefits throughout the county.
- In 2008 health care industries employed an estimated 1,152 (direct) and generated an additional 98 (indirect and induced) full/part time workers for a total work force that can be attributed to health care industries of 1,250. The Employment multiplier (1.0849) shows that for every 1 worker employed in the health care industry, an additional 0.08 workers are employed in the county's work force.
- In 2008, county total personal income and gross retail sales data show that approximately 23% of personal income generated was spent in local retail stores. Using this retail sales capture ratio of 23% it is estimated that the \$42 million paid to health care and support employees generated over \$10 million in local retail sales. Not all retail sales are taxed by the state or local governments. However, one can assume that much of the \$10 million generated by retail sales would be subject to both state and county taxes – generating additional revenue.

**PENDER****2008**

Population	51,314
Area Sq. Miles	871
Persons per square mile	59
Number Employed	15,085
Unemployment Rate	6.2%
# of Industries	148
# of Households	20,637
Per Capita Income	\$27,307
Median Household Income	\$42,872
Total Personal Income	\$1,401,252,000
Gross County Retail Sales	\$331,801,000
Local Retail Sales Capture Ratio	23.68%
Federal Medical Transfer Payments	\$249,300,000
Number of Medicaid Eligibles	9,439
Medicaid Expenditures	\$48,633,811

HEALTH SECTOR	DIRECT IMPACT	INDIRECT IMPACT	INDUCED IMPACT	TYPE SAM MULTIPLIER	TOTAL IMPACT	ESTIMATED RETAIL SALES GENERATED
Pharmacies, Health and Personal Care Stores						
Output	\$7,593,847	\$272,528	\$676,323	1.1250	\$8,542,698	
Labor Income	\$3,471,826	\$91,871	\$144,345	1.0680	\$3,708,042	\$878,023
Employment	102	3	5	1.0768	110	
Home Health Care Services						
Output	\$6,158,714	\$163,883	\$673,264	1.1359	\$6,995,862	
Labor Income	\$2,915,707	\$47,544	\$120,314	1.0576	\$3,083,564	\$730,154
Employment	195	2	5	1.0348	202	
Physicians, Dentists, other Health Professionals						
Output	\$26,578,550	\$1,036,537	\$2,867,161	1.1469	\$30,482,248	
Labor Income	\$12,444,322	\$317,990	\$518,094	1.0672	\$13,280,406	\$3,144,654
Employment	289	11	21	1.1120	321	
Ambulatory and Outpatient Health Care Services						
Output	\$9,610,622	\$453,112	\$663,066	1.1161	\$10,726,800	
Labor Income	\$2,867,975	\$141,073	\$122,127	1.0918	\$3,131,175	\$741,428
Employment	97	5	5	1.1018	106	
Hospitals						
Output	\$23,060,000	\$1,237,353	\$2,129,775	1.1460	\$26,427,129	
Labor Income	\$10,678,581	\$397,510	\$448,714	1.0792	\$11,524,805	\$2,728,947
Employment	214	12	16	1.1294	242	
Nursing and Residential Care Facilities						
Output	\$10,533,899	\$280,370	\$1,429,440	1.1623	\$12,243,709	
Labor Income	\$7,409,341	\$90,068	\$303,768	1.0532	\$7,803,177	\$1,847,706
Employment	256	3	11	1.0524	270	
<b>TOTAL</b>						
Output	\$83,535,632	\$3,443,784	\$8,439,029	1.1422	\$95,418,445	
Labor Income	\$39,787,752	\$1,086,056	\$1,657,362	1.0690	\$42,531,170	\$10,070,911
Employment	1,152	35	63	1.0849	1,250	